Mike Yankovich

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EMPLOYMENT HISTORY

THE CHILDREN'S MUSEUM OF DENVER
Denver, CO
Provide leadership for organization by working closely with the Board of Directors, motivating and leading staff, supporting fundraising efforts, cultivating and establishing community connections, developing and implementing long-term strategic action plans, and overseeing the fiscal integrity of the organization.

President and Chief Executive Officer *May 2010 – present*

- Lead organization of 47 employees (42 FTE's) though master and strategic planning initiatives, Capital Campaign fundraising plans and implementation, perform oversight of $4,011,711 operating budget and ensure the organization's current and future goals align with the mission

Chief Operating Officer *October 2009 – May 2010*
Maintained Vice Presidential duties, including management of two Vice Presidents and two Director-level employees, with ultimate supervision of 42 employees. Additional responsibilities included the oversight and management of Development Department with the following priorities:

- Work closely with Development Department to maintain and identify new donor prospects to meet or exceed all operational and Capital Campaign fundraising goals
- Develop and nurture collaborative partnerships with major donors, corporate contacts and foundation leaders
- Preserve and grow key stakeholder relationships that extend and enhance the Museum's values and mission
- Work collaboratively with Board of Directors and staff to create a compelling vision for expansion and translate into an effective presentation for potential Capital Campaign donors
- Responsible for Museum budgets, expenses and earned and raised revenue goals

Vice President of Guest Experience *October 2004 – October 2009*
Oversaw Education, Guest Services, Exhibits and Facilities Departments, directly supervising three Senior-level Managers and one Director. Ultimate supervision for 37 employees. Responsibilities included oversight of day-to-day operations, earned revenue budgets and implementation, ongoing support of fundraising goals and donor cultivation, and ensuring educational standards within programming and exhibits. Museum lead for two-year fire investigation, assessment and restoration efforts after a fire damaged portions of the Children's Museum in 2006. Staff lead for strategic planning processes and presenter for fundraising efforts for both new and existing experiences.
Master Planning:

- Led efforts to position Museum for future expansion
- Staff lead for the Board of Director's Strategic Planning Committee. Priorities included:
  - Development and implementation of Key Performance Indicators
  - Oversaw creation and implementation of strategic long-range vision
- Lead for Museum's participation in three-year Rose Community Foundation BOOST (Building Organizational Operating Strength Together) comprehensive strategic planning and implementation process. Process included working as liaison between staff, consultant and Board of Directors to effectively plan and implement three-year action and business plans.

Financial Oversight:

- Responsibility for departmental budgets, expenses, new product offerings and earned revenue goals
- Supported cultivation of new donors and fulfillment of restricted funds
- Prioritization of finite resources for new initiatives, projects and product lines

Staff and Organizational Leadership:

- Provided direction and motivation to staff through dynamic and consistent leadership, evaluation and improvement of structures and systems as the Museum continued to grow
- Ongoing development of core processes to support the Museum's mission and organizational culture
- Ensured all guest experiences meet or exceed guest expectations and are congruent with the Museum's mission and quality service standards

Director of Education September *2003 – October 2004*
Leadership for Education Department, directly supervising Sr. Manager of Education and Sr. Manager of Guest Services. Ultimate supervision for 14 employees. Responsibilities included annual budgets, new program development and ongoing support of fundraising efforts for education programming, ensuring educational standards within programming and exhibits.

- Ensured the development, implementation and evaluation of Museum programs
- Provided leadership for Sr. Managers
- Collaborated with the Exhibits team on developing exhibits and playscapes that were congruent with the Museum's mission and standards
- Worked with Development Team to create funding proposals for programming
- Developed collaborative partnerships that extended and enhanced the Museum's educational experiences, including the Denver Public Schools Science and Literacy Collaborative
- Ensured that the Museum's Education Master Plan was up to date, reflected current educational theory and practice and was implemented throughout all program areas

Senior Manager of Education *June 2003 – August 2003*
Three-month probationary period for Director of Education. Developed new Denver Public Schools Science and Literacy Collaborative and learned dynamics of Education Department and other Museum Departments.

- Developed new DPS Science and Literacy Collaborative program including the cultivation of key stakeholders within Denver Public Schools
- Worked with Development Department to support funding opportunities for the Denver Public Schools Science and Literacy Collaborative

DENVER MUSEUM OF NATURE AND SCIENCE Senior Educator and Program Manager
Denver, CO *March 2002 – June 2003*
Provided leadership for staff while creating and implementing new programs and exhibits. Responsibilities included ongoing development and supervision of programs, hiring, training and evaluating staff, and working with Museum volunteers to support programs and exhibits.

Demonstrations Coordinator
April 2001 – February 2002
Supervised, hired and trained Demonstrations staff to facilitate and perform Museum programs and demonstrations. Developed and implemented new programs and demonstrations.

MUSEUM CONSULTANT Staff Development, Expansion & Exhibition Development
January 2000 – February 2003

Denver, CO
Developed interactive carts promoting educational concepts for Denver Botanic Gardens. Consulted with HealthOne, creating an interactive experience at Cherry Creek Mall, Denver

Baltimore, MD
Created Base Camp Rhino, an educational summer experience at the Baltimore Zoo

Richmond, VA
Reviewed exhibitions for new children's museum and provided staff training

PORT DISCOVERY – THE KID POWERED MUSEUM IN BALTIMORE Director of Exhibits and Programs
Baltimore, MD *August 1997 – December 1999*
Key member of Capital Campaign presentation fundraising team opening new museum. Developed new exhibits and programs in collaboration with Disney Imagineering team. Once open, prepared and implemented annual exhibit and program budgets, and coordinated exhibit redesign, including warranty-related issues, working with designers, fabricators and technicians to maintain and improve exhibits. Motivated, hired and managed staff, and provided leadership for program and exhibit managers.

COSI TOLEDO – HANDS ON SCIENCE AND LEARNING CENTER Exhibits
Toledo, OH *January 1997 – August 1997*

Joined Exhibits Team prior to COSI opening. Once open, redesigned new exhibits, worked with outsourced exhibit firms to address warranty related issues, developed programs, and oversaw the planning of exhibit maintenance/fabrication shop.

INVENTURE PLACE/NATIONAL INVENTORS HALL OF FAME Exhibit and Program Developer
Akron, OH *February 1995 – January 1997*
Worked collaboratively with exhibits, program staff and exhibit firm to implement new experiences prior to organization's grand opening. Once open, continued oversight of exhibits staff, developed new exhibits and programs, and prepared and tracked annual budgets.

COMMUNITY AND INDUSTRY ACTIVITIES

Association of Children's Museums, Treasurer and President Elect (August 2017 – present)
Denver Preschool Program, Board of Directors (July 2011 – present)
- Board Chair (January 2015 – January 2018)

Bonfils Stanton Foundation, Livingston Fellowship (Class of 2011)
National Science Foundation, Informal Science Education, Proposal Review Panelist (March 2011)
Denver Preschool Program, Board of Advisors (July 2009 – July 2011)
Association of Children's Museums, Program Committee Chair (August 2010)
Qualistar Early Learning, Board of Directors (May 2009 – present)
- Member of Development and Inclusiveness Committees

Colorado Nonprofit Association Leadership Advisory Committee (December 2009-present)
Boettcher Cultural Leadership Program's National Arts Strategy Member (2008 – present)
Advisory Board Member for new Fort Collins Museum & Discovery Science Center (February 2009 to present)
Consulting and support to emerging children's museums (Ongoing)
- The Trailhead Discovery Museum and Arts Center, Crested Butte, Colorado
- Northern Colorado Children's Museum, Greeley, Colorado

City of Arvada Capital Improvements Committee (2007 – 2008 term)
Museum Studies Presenter
- Up with People Leadership Roundtable
- University of Denver Leadership Panel
- Annual University of Colorado Museum and Field Studies

Association of Children's Museums Host Committee (2008)
- Host Committee Lead
- Emerging Museums Conference Co-Chair

American Association of Museums Program Committee Member (2008)
Denver Parks and Recreation Playground Master Plan Advisor (2007)
Association of Children's Museums Program Committee Member and Presenter (2005-2007)

EDUCATION

KENT STATE UNIVERSITY, KENT, OH (1993)
Bachelor of Education